

Message Text

LIMITED OFFICIAL USE

PAGE 01 ANKARA 02324 301321Z
ACTION EUR-12

INFO OCT-01 ISO-00 INR-07 /020 W
-----310640Z 051780 /11
R 301315Z MAR 77
FM AMEMBASSY ANKARA
TO SECSTATE WASHDC 6955

LIMITED OFFICIAL USE ANKARA 2324

E.O.11652: N/A
TAGS: PFOR, TU, UR
SUBJECT: STUDIES ON NEGOTIATING WITH THE SOVIETS

REF: ANKARA 2262

1. MFA EASTERN DEPT DIR SENCER ASENA HAS TOLD US THAT,
AS RESULT OF HIS "VERY DIFFICULT EXPERIENCE" IN NEGOTIATING WITH
THE SOVIETS RECENTLY (REFTEL), HE FEELS STRONGLY THE NECESSITY
OF DEEPENING HIS OWN KNOWLEDGE OF SOVIET NEGOTIATING TACTICS
AND IN GENERAL THE ART OF NEGOTIATING WITH THE SOVIETS. HE
HAS ASKED THAT WE MAKE AVAILABLE MATERIALS ON THIS SUBJECT.

2. ACTION REQUESTED: PLEASE PROVIDE US (1) A BIBLI-
OGRAPHY OF ANY BOOKS IN PRINT ON THIS SUBJECT AND (2) COPIES
OF ANY RELEVANT STUDIES BY THE DEPT OR OTHER USG AGENCIES
WHICH WE COULD MAKE AVAILABLE TO ASENA.
MACOMBER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STUDIES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ANKARA02324
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770110-0180
Format: TEL
From: ANKARA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977039/aaaaahbi.tel
Line Count: 41
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 56c112bd-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 ANKARA 2262
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3197586
Secure: OPEN
Status: NATIVE
Subject: STUDIES ON NEGOTIATING WITH THE SOVIETS
TAGS: PFOR, TU, UR
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/56c112bd-c288-dd11-92da-001cc4696bcc
Review Markings:
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